



# Label and Packaging Materials Product Services Guide

**Vietnam**

Quarter 4, 2018

# HOW TO READ THE PRODUCT SERVICES GUIDE

Welcome to the Q4, 2018 Product Services Guide for Avery Dennison Label and Packaging Materials Vietnam. This guide is a single easy-to-read document that informs you about our product portfolios.

1 Item Number	2 Item Description			3 Service Program	4 Length (m)				Width (mm)	5 MOQ	Remarks
	A Facestock	B Adhesive	C Liner		500	1000	1500	2000			
<b>PRIME PAPER</b>											
AW0289	Vellum Elite	S1010	BG40Wh Imp	EXACT	•				EXACT	1 roll x 1000m	
SW7330	Vellum Elite	S2090	BG40Wh Imp	Stock	•				1525	1 roll x 1525mm x 1000m	
SW7053	LW60	S2090	BG40Wh Imp	Stock			•		1000	1 roll x 1000m x 2000m	
AW0339F	Fascoat 2 FSC	S1010	BG40Wh	EXACT	•		•		EXACT	1 roll x 1000m	
AW0331F	Fascoat 2 FSC	S1010	BG40Wh Imp	EXACT	•		•		EXACT	1 roll x 1000m	
SW7329F	Fascoat 2 FSC	S1010	CCK80Wh Imp	Stock	•				1525	1 roll x 1525mm x 1000m	

## 1. Item Number

The item number identifies the product on your delivery documents and invoices

## 2. Item Description

- A. Facestock - Identifies the facestock used in the construction
- B. Adhesive - Identifies the particular adhesive used in the construction
- C. Liner - Identifies the particular liner used in the construction

## 3. Service Program

The service program details how the product is supplied to the market

### Stock

Stock signifies the product is sold with the complete web width and the minimum length is either 500 meters or 1000 meters

### Fasson EXACT®

EXACT items are sold in any width, with fixed lengths that vary for each program

### Fasson Ready Width

Ready Width is a program that offers slit rolls in set widths and lengths

### To Forecast

Manufacture to a written forecast as agreed between the customer and Avery Dennison

### Indent

Avery Dennison is a global business – we can source constructions from around the world to meet your needs. Talk with your local Avery Dennison representative today to find an indent solution. Different MOQs and lead times apply






## 4. Length / Width

This identifies the length and various widths of rolls available for order as part of this service program

## 5. Minimum Order Quantity (MOQ)

The Minimum Order Quantity is determined by multiplying width with length

## Legend

	Stock		To Forecast
	EXACT		Indent
	Ready Width		

# SERVICE POLICY

## Ordering Information

### 1. Ordering Point

All orders to be placed with Avery Dennison (Vietnam) Ltd. Customer Service Department by:

Phone: + 84 28 37655678  
 Fax: + 84 28 37657934  
 Email: advcustservice@ap.averydennison.com

### 2. Delivery Service

PRODUCT TYPE		CUT OFF TIME	DELIVERY
i) Stock Keeping Products	EXACT	Before 4.00pm	Next Working Day
		After 4.00pm	Day After Next Working Day
	Non EXACT	Before 10.00am	Same Working Day
		After 10.00am	Next Working Day
ii) Non Stock Keeping Products	As per plant delivery lead times		Indent items
	Sheet Product	Before 4.00pm	Day After Next Working Day

### 3. Requirement Condition Standard

Purchase Order	All Materials	Duly approved order with product code, description, size, quantity and delivery schedule.																		
Order Acknowledgement	All Materials	To be acknowledged on the same working day.																		
Minimum Order Quantity	All Materials	500m <sup>2</sup> per delivery																		
Order cancellation / Changes	All Materials	Non Stock Keeping Product orders cannot be changed or cancelled. Slit orders cannot be changed or cancelled.																		
Indent Orders / Blanket Orders	All Materials	All goods to be shipped out and invoiced within one month upon arrival of goods.																		
Inner Core Diameter	All Materials	77mm core, +/-0.15mm																		
Roll Labels	All Materials	Outside of the rolls and inner core																		
Minimum Slit Widths	All Materials	60mm																		
Roll Length Tolerance	All Materials	+/- 5%																		
Slit Roll Width Tolerance	All Materials	+/- 1mm																		
Splice Quantity Indication	All Materials	Printed on roll labels																		
Maximum Number of Splices	All Materials	<table border="1"> <thead> <tr> <th>LENGTH</th> <th>PAPER</th> <th>FILM</th> </tr> </thead> <tbody> <tr> <td>500m</td> <td>1</td> <td>1</td> </tr> <tr> <td>1000m</td> <td>2</td> <td>1</td> </tr> <tr> <td>1500m</td> <td>2</td> <td>2</td> </tr> <tr> <td>2000m</td> <td>2</td> <td>2</td> </tr> <tr> <td>3000m</td> <td>2</td> <td>2</td> </tr> </tbody> </table>	LENGTH	PAPER	FILM	500m	1	1	1000m	2	1	1500m	2	2	2000m	2	2	3000m	2	2
		LENGTH	PAPER	FILM																
		500m	1	1																
		1000m	2	1																
		1500m	2	2																
		2000m	2	2																
3000m	2	2																		
Packaging		Standard packaging is used to ensure that your order arrives in good condition. Packaging varies depending on format (sheet or roll), size and quantity of materials to be shipped. Non-standard packaging is available on request, with the appropriate up-charges.																		

"This Service Policy is current at the time of publication and is subject to change at the discretion of Avery Dennison".

## CONDITIONS OF SALE

### Payment

Payment is to be made in accordance with the agreed payment terms.

### Validity of Quotation

30 days

### Warranty

Information concerning Products is based upon tests believed to be reliable, but does not represent a guarantee of warranty. Products are provided on the basis that any Purchaser has independently determined the suitability of the Products for the Purchaser's purposes. The Company warrants the products to be free from defects in material and workmanship. Should any failure to conform to this warranty appear within one year of delivery (but not afterwards), upon notification thereof within seven (7) days of such appearance and substantiation that the Products have been stored and applied in accordance with the Company standards, the Company shall within a reasonable period correct such defects by providing a suitable replacement without charge at the Company's plant or at the location of the Products (at the Company's election) provided, however, if the Company in its sole discretion determines that replacement is not commercially practical, the Company may issue a credit in favor of the Purchaser in an amount not to exceed the purchase price actually paid for the Products. Any implied warranty of merchantability fitness for a particular purpose or other warranty of quality, whether express or implied by law, is hereby excluded to the extent permitted by law.

### Limitation of Liability

In no event shall the Seller be liable for any incidental or consequential damages, including but not limited to loss of profit, loss of use or production or loss of capital. The remedies of the Purchaser set forth herein are exclusive and the total potential liability of the Seller with respect to any contract or anything done in connection therewith such as the performance or breach thereof, or from the manufacture, sale, delivery, resale, installation or use of any products whether arising out of contract, negligence, strict tort, or under any warranty, or otherwise, shall not exceed the purchase price of the products upon which liability is based.

Item Number	Item Description			Service Program	Length (m)				Width (mm)	MOQ	Remarks
	Facestock	Adhesive	Liner		500	1000	2000	3000			
<b>PRIME PAPER</b>											
AW0289P	Vellum Elite	S1010	BG40Wh Imp	EXACT		•			EXACT	1roll x 1000m	Transitioned from AW0289
SW7330P	Vellum Elite	S2090	BG40Wh Imp	Stock		•			1525	1roll x 1525mm x 1000m	Transitioned from SW7330
SW7053	LW60	S2090	BG40Wh Imp	Stock		•	•		1000	1roll x 1000m x 2000m	
AW0339F	Fascoat 2 FSC	S1010	BG40Wh	EXACT		•	•		EXACT	1roll x 1000m	
AW0331F	Fascoat 2 FSC	S1010	BG40Wh Imp	EXACT		•	•		EXACT	1roll x 1000m	
SW7329F	Fascoat 2 FSC	S1010	CCK80Wh Imp	Stock		•			1525	1roll x 1525mm x 1000m	
AW0332F	Fascoat 2 FSC	S2090	BG40Wh Imp	Stock			•		1525	1roll x 1525mm x 2000m	
SW7325F	Fascoat 2 FSC	S2420	BG40Wh Imp	EXACT		•	•		EXACT	1roll x 1000m	
AW0378F-N	Fascoat 2 FSC	S2025N	BG40Wh Imp	EXACT		•	•		EXACT	1roll x 1000m	Transitioning to AW0416F, Dec 2018
AW0381F	Fascoat 2 FSC	S2025N	BG40Wh	EXACT		•	•		EXACT	1roll x 1000m	Transitioning to AW0417F, Dec 2018
AW0153	High Gloss Paper	S2090	BG40Wh Imp	EXACT			•		1525	1roll x 2000m	
AW0361N.1200	High Gloss Paper	R450	BG40Wh	Indent			•	•	1200	1roll x 1200mm x 2000m	
AW0326P	Vellum Elite	S2492	CCK80Wh	Stock	•	•			1525	1roll x 1525mm x 500m	Transitioned from AW0326
<b>VARIABLE INFORMATION PRINTING</b>											
NW0039F	Direct Thermal Premium FSC	S1010	BG40Wh Imp	EXACT		•			EXACT	1roll x 1000m	Transitioning from NW0033
NW0039AF	Direct Thermal Premium 3 FSC	S1010	BG40Wh Imp	EXACT		•			EXACT	1roll x 1000m	
NW0045F-N	Direct Thermal 150RL FSC	S2025N	BG40Wh Imp	EXACT		•			EXACT	1roll x 1000m	Transitioning from NW0045F
MW0066F	Transtherm Plus FSC	S1010	BG40Wh Imp	EXACT		•			EXACT	1roll x 1000m	
MW0052F	Transtherm 2C FSC	S2090	BG40Wh Imp	EXACT		•			EXACT	1roll x 1000m	
<b>SPECIALTY PAPER</b>											
AW0363P.1200	Vellum Elite	R450	BG40Wh	Indent			•		1200	1roll x 1200mm x 2000m	Transitioned from AW0363N.1200
F1008.1000	Super Vellum	ET9	BG40Whn	Indent			•		1000	1roll x 1000mm x 2000m	
F1208.1000	Vellum ET9 PET30	ET9	BG40Whn	Indent			•		1000	1roll x 1000mm x 2000m	
AW0362P.1200	Fascoat Elite	R450	BG40Wh	Stock		•	•		1200	1roll x 1200mm x 1000m	Transitioning to AW0362.1200
SW7038F	Fascoat 2 PB FSC	S2420	BG40Wh Imp	Stock		•	•		1000	1roll x 1000mm x 1000m	
AWS457	Semi Gloss Paper	S4900	P95Wh Imp	Indent			•		1530	1roll x 1530mm x 2000m	
AW1579	Lasercopy Jet	LP430	50#MF	Stock		•	•		1530	1roll x 1530mm x 1000m	
SW7039F	Metallica FSC	S2090	BG40Wh Imp	Indent			•		1000	1roll x 1000mm x 2000m	
<b>PRIME FILM</b>											
BW0062C	PPNg Top Trans	S692N	BG40Wh Imp	EXACT			•		EXACT	1roll x 2000m	Transitioned from BW0062N
BW0266A	PP50 TC Clear	S692N	BG40Wh Imp	Indent			•		1525	1roll x 1525mm x 2000m	
BW0237N	PPNg Top Trans	S692N	PET23	Stock		•	•		1525	1roll x 1525mm x 1000m	
BW0227	PP50 Top White	S692N	BG40Wh Imp	EXACT			•		EXACT	1roll x 2000m	
BW0174	PPNg Top Pearalized White	S692N	BG40Wh Imp	EXACT			•		EXACT	1roll x 2000m	
BW0148	PPNg Top Silver	S692N	BG40Wh Imp	EXACT			•		EXACT	1roll x 2000m	
BW0272	PP TC Silver Elite	S692N	BG40Wh Imp	EXACT			•		1525mm	1roll x 2000m	
SY7025N	Overlaminating Matte PP	S6800	BG40Wh Imp	Stock		•			1525	1roll x 1525mm x 1000m	
BW0112N	Overlaminating Gloss PP	S6800	BG40Wh Imp	Stock	•	•			1525	1roll x 1525mm x 500m	
BW0326	Global MDO Clear NTC	S692N	BG40Wh Imp	Indent			•		1525	1roll x 1525mm x 2000m	
BW0327	Global MDO White NTC	S692N	BG40Wh Imp	Indent			•		1525	1roll x 1525mm x 2000m	
BW0321	Global MDO Clear NTC	S692N	PET23	Indent			•		1525	1roll x 1525mm x 2000m	
BW0322	Global MDO White NTC	S692N	PET23	Indent			•		1525	1roll x 1525mm x 2000m	
BW0184	Global Co-Ex™ White NTC	S692N	BG40Wh Imp	Stock		•	•		1525	1roll x 1525mm x 1000m	
BW0064	PE85 Top White	S692N	BG40Wh Imp	EXACT			•		EXACT	1roll x 2000m	
BW0146	PE85 NTC Trans	S692N	BG40Wh Imp	EXACT			•		EXACT	1roll x 2000m	
BW0147	PE85 NTC White	S692N	BG40Wh Imp	EXACT			•		EXACT	1roll x 2000m	
BW0290 *	PE75 NTC Clear	S692N	BG40Wh Imp	Indent			•		1525	1roll x 1525mm x 2000m	Coming soon!
BW0291 *	PE75 NTC White	S692N	BG40Wh Imp	Indent			•		1525	1roll x 1525mm x 2000m	Coming soon!
BW0150	FasClear® 300	S692N	BG40Wh Imp	Stock		•	•		1000	1roll x 1000mm x 1000m	

\* Coming soon

Item Number	Item Description			Service Program	Length (m)				Width (mm)	MOQ	Remarks
	Facestock	Adhesive	Liner		500	1000	2000	3000			
<b>SPECIALTY FILM</b>											
F50150.1000	Data PE80	CD303	BG40Wh	Indent					1000	1roll x 1000mm x 2000m	
BW9320	Bright Silver PE85 TC	AF101	BG40Wh Imp	To Forecast					1000	1roll x 1000mm x 2000m	
BW0250	Pearlux 80N	S692N	BG40Wh Imp	Indent					1000	1roll x 1000mm x 2000m	
BWS710	Pearl Paper	SR101	BG50Wh	Indent					1070	1roll x 1070mm x 2000m	
BW7510	50µ Clear BOPP TC	SR101	BG50Wh	Indent					1530	1roll x 1530mm x 2000m	
SY7049.1200	PPNg Top Trans	R480	BG40Wh	To Forecast					1200	1roll x 1200mm x 2000m	
SY7051N.1200	PPNg Top White	R480	BG40Wh imp	Stock					1200	1roll x 1200mm x 2000m	
SY7050N.1200	Synthetic Paper	R480	BG40Wh Imp	To Forecast					1200	1roll x 1200mm x 2000m	
BW7513	Synthesis Paper 6	SR101	BG50Wh	To Forecast					1530	1roll x 1530mm x 2000m	
SY7048.1200	Yupo	R480	BG40Wh	Indent					1200	1roll x 1200mm x 2000m	
9172.1000	Dataflex	CD303	K100	Indent					1000	1roll x 1000mm x 2000m	
F71588.1200	Polythermal	SR2	BG40Whn	Indent					1200	1roll x 1200mm x 2000m	
SY0037A	TransCode Clear II	S4905	BG50Wh	Indent					1530	1roll x 1530mm x 2000m Transitioning from SY0037	
SY0053A	TransCode Clear Plus	S4905	50# Brown SCK	Stock					1530	1roll x 1530mm x 2000m Transitioning from SY0053	
SY0038A	TransCode Clear Plus	S4905	P140Wh Imp	Stock					1530	1roll x 1530mm x 1000m Transitioning from SY0038	
SY0054A	TransCode Clear Plus	R115	50# Brown SCK	Stock					1530	1roll x 1530mm x 1000m Transitioning from SY0054	
SY0048A	TransCode Clear Plus	R115	P140Wh Imp	Stock					1530	1roll x 1530mm x 2000m Transitioning from SY0048	
SY0047A	TransCode White Plus	S4905	BG50Wh	Stock					1530	1roll x 1530mm x 1000m Transitioning from SY0047	
SY0039A	TransCode White Plus	S4905	P140Wh Imp	Stock					1530	1roll x 1530mm x 500m Transitioning from SY0039	
SY0046A	TransCode White Plus	R115	P140Wh Imp	Stock					1530	1roll x 1530mm x 500m Transitioning from SY0046	
BW0278 *	Synthetic Paper TR75	C2075	BG40Wh Imp	To Forecast					1525mm	1 roll x 1525mm x 1000m Coming soon!	
SY7022	Synthetic Paper II	C7051	BG40Wh Imp	Stock					1000	1roll x 1000mm x 2000m	
<b>DURABLE FILM</b>											
BW0264	Synthetic Paper 65	S4700N	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
BW0153	Synthetic Paper	S4700N	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
MZ0111	1M Clear PET TC	S8020	PET30	Stock					1000	1roll x 1000mm x 1000m	
MZ1081	1M Clear PET TTR	S8020	PET23	Stock					1065	1roll x 1065mm x 500m	
MZ0085	1M Matte Ch PET TC3	S8005	BG40BI	Indent					1065	1roll x 1065mm x 2000m	
MZ1067A	CLPET50TC	S8020	G80	To Forecast					1065	1roll x 1065mm x 2000m	
MZ0102	2M White PET TC	S333	BG50Wh	Stock					1000	1roll x 1000mm x 500m	
MZ0212	2M WH PETC TC	S369	BG50Wh Imp	To Forecast					1000	1roll x 1000mm x 500m Q4'18 New addition	
70353	2M White PET TC	R143NC	50#SCK	Indent					1372	1 roll x 1372mm x 500m	
81127	2M White PET TC	R143NC	1.5M PET	Indent					1372	1 roll x 1372mm x 500m	
MZ0104	2M Matte Ch PET TC	S333	BG50Wh	Stock					1000	1roll x 1000mm x 500m	
MZ0084	2M Matte Ch PET TC3	S8005	GB	Indent					1065	1roll x 1065mm x 2000m	
74600	2M White Voidable PET	S727	50#SCK	Indent					1372	1 roll x 1372mm x 500m	
78194	2Mi White Void PET TC	S8015W	50#SCK	Indent					1372	1 roll x 1372mm x 500m	
74599	2M Silver Voidable PET	S727	50#SCK	Indent					1372	1 roll x 1372mm x 500m	
78195	2Mi Silver Void PET TC	S8015	50#SCK	Indent					1372	1 roll x 1372mm x 500m	
MZ2000W	25um Matte White PI HTC	S8088S	BG50Wh	Indent					250	1 roll x 250mm x 250m	
MZ2001W	25um Gloss White PI HTC	S8088S	BG50Wh	Indent					250	1 roll x 250mm x 250m	
MZ2002W	50um Matte White PI HTC	S8088S	BG50Wh	Indent					250	1 roll x 250mm x 250m	
MZ2003W	50um Gloss White PI HTC	S8088S	BG50Wh	Indent					250	1 roll x 250mm x 250m	
MZ0098	50micron Matte WhitePolyester TC	S333	BG50WHT	To Forecast					1070	1 roll x 1070mm x 500m	
MZ0363	50um White FR PET TCY	S8025	BG50Wh	Indent					1070	1 roll x 1070mm x 500m	
MZ0369	125um White PET TC	TS8017	30µ PET	Indent					267	1 roll x 267mm x 400m	
41100	Temperfas Vinyl	S730	50#SCK	Indent					1210	1roll x 1210mm x 500m	
AGY343	PE HDTE	S700	BG45	Indent					1000	1roll x 1000mm x 1000m	
BW0270	3 Mil Synthetic Paper	S4700N	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
BW0277	3 Mil Synthetic Paper	S2060	BG40Wh Imp	To Forecast					1525mm	1 roll x 1525mm x 1000m	

\* Coming soon





# Select Solutions™ Mix & Match Product Guide

The versatile way to choose your label solutions

**The Select Solutions Mix & Match Service leverages Avery Dennison's expertise in helping customers find the right labelling solutions for their specific application needs, including specialty and challenging label constructions.**

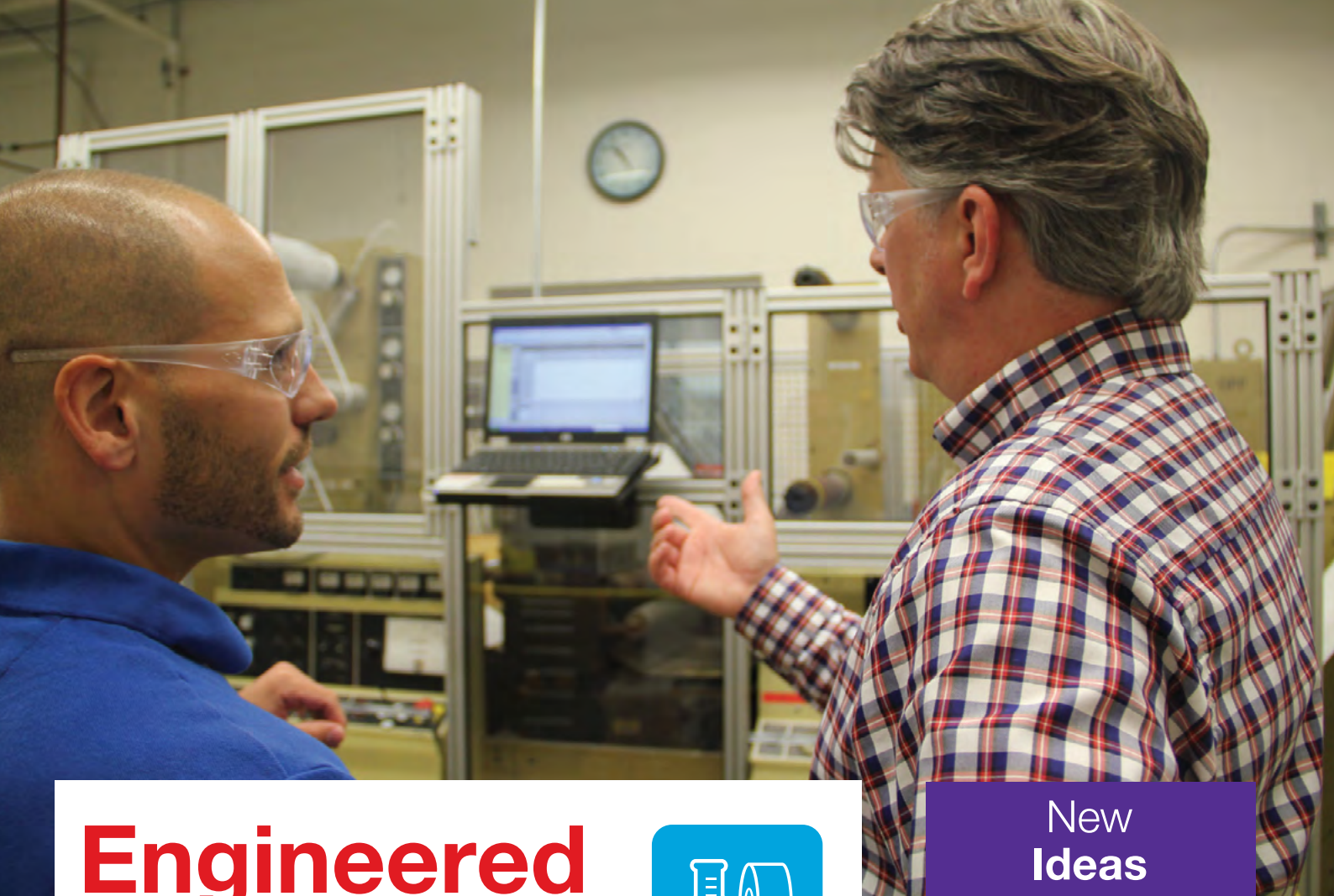
Looking for a durable goods labelling solution? Find a facestock and adhesive combination you like but need it on a film liner? Avery Dennison's Select Solutions Mix & Match options can help you find the right construction – fast!

Mix & Match lets you choose from a set range of label constructions created to address your unique application and performance needs.

Select from foils, films, metalised films, papers and more in combination with some of our best performing adhesives and liners.

Mix & Match gives you the benefit of a customised label solution with low minimum order quantities, rapid pricing and delivery you expect.

Mix & Match allows label converters to request a precise combination of adhesive, face-material and release liner. It opens up whole new opportunities to innovate and differentiate. As with all Avery Dennison products, extensive support comes as standard, for printers, converters, packers and end-users. A technical specialist can help to determine which existing or tailor made product is the optimal solution for any given application



# Engineered Solutions



New  
Ideas

New  
Approaches

New  
Products

New  
Opportunities

‘Engineered Solutions’ is a service that helps you develop custom products that differentiate your business and grow your bottom line. Take advantage and connect with the Engineered Solutions team, featuring some of the label and packaging materials industry’s most experienced professionals. This team is dedicated to helping you be first to market with solutions meeting your clients’ needs.

Avery Dennison technical leaders play a crucial role in uncovering and explaining the latest innovation trends and broad market developments. They are component experts who help in the design and manufacturing of custom solutions for our customers’ unique challenges.

## About Avery Dennison

Avery Dennison (NYSE: AVY) is a global materials science and manufacturing company specializing in the design and manufacture of a wide variety of labeling and functional materials. The company's products, which are used in nearly every major industry, include pressure-sensitive materials for labels and graphic applications; tapes and other bonding solutions for industrial, medical and retail applications; tags, labels and embellishments for apparel; and radio frequency identification (RFID) solutions serving retail apparel and other markets. Headquartered in Glendale, California, the company employs approximately 30,000 employees in more than 50 countries. Reported sales in 2017 were \$6.6 billion.

Learn more at [www.averydennison.com](http://www.averydennison.com)

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ASEAN 11/2018

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Label and  
Packaging Materials

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