



Label and Packaging Materials Product Services Guide

Indonesia
Quarter 4, 2018

HOW TO READ THE PRODUCT SERVICES GUIDE

Welcome to the Q4, 2018 Product Services Guide for Avery Dennison Label and Packaging Materials Indonesia. This guide is a single easy-to-read document that informs you about our product portfolios.

1 Item Number	2 Item Description			3 Service Program	4 Length (m)				Width (mm)	5 MOQ	Remarks
	A Facestock	B Adhesive	C Liner		250	500	1000	2000			
PRIME PAPER											
AW0289	Vellum Elite	S1010	BG40Wh Imp	EXACT			•	•	EXACT	1 roll x 1000m	
SW7053	LW60	S2090	BG40Wh Imp	EXACT				•	EXACT	1 roll x 2000m	
AW0320F	MC Elite FSC	S1005	BG40Wh Imp	EXACT			•	•	EXACT	1 roll x 1000m	
AW0331F	Fascoat 2 FSC	S1010	BG40Wh Imp	EXACT			•	•	EXACT	1 roll x 1000m	
AW0332F	Fascoat 2 FSC	S2090	BG40Wh Imp	EXACT			•	•	EXACT	1 roll x 1000m	
SW7325F	Fascoat 2 FSC	S2420	BG40Wh Imp	Stock			•	•	1525	1 roll x 1525mm x 1000m	

1. Item Number

The item number identifies the product on your delivery documents and invoices

2. Item Description

- A. Facestock - Identifies the facestock used in the construction
- B. Adhesive - Identifies the particular adhesive used in the construction
- C. Liner - Identifies the particular liner used in the construction

3. Service Program

The service program details how the product is supplied to the market

Stock

Stock signifies the product is sold with the complete web width and the minimum length is either 500 meters or 1000 meters

Fasson EXACT®

EXACT items are sold in any width, with fixed lengths that vary for each program

Fasson Ready Width

Ready Width is a program that offers slit rolls in set widths and lengths

To Forecast

Manufacture to a written forecast as agreed between the customer and Avery Dennison

Indent

Avery Dennison is a global business – we can source constructions from around the world to meet your needs. Talk with your local Avery Dennison representative today to find an indent solution. Different MOQs and lead times apply






4. Length / Width

This identifies the length and various widths of rolls available for order as part of this service program

5. Minimum Order Quantity (MOQ)

The Minimum Order Quantity is determined by multiplying width with length

Legend

	Stock		To Forecast
	EXACT		Indent
	Ready Width		

SERVICE POLICY

Ordering Information

1. Ordering Point

All orders to be placed to PT Avery Dennison Indonesia Customer Service Department by:

Phone: + 62 21 8060 8060
 Hand phone: + 62 81 5921 8161
 Fax: + 62 21 8060 8061
 Email: cs.ido@ap.averydennison.com

2. Delivery Service

PRODUCT TYPE	CUT OFF TIME	DELIVERY
i) Stock Keeping Products	Before 12.00 WIB	Next working day
	After 12.00 WIB	Day after next working day
ii) Non Stock Keeping Products	As per plant delivery lead times	Indent items

The delivery lead time is subject to clearance by the Finance Department relating to credit and payment matters

3. Requirement Condition Standard

Purchase Order	All Materials	Duly approved order with product code, description, size, quantity and delivery schedule.									
Order Acknowledgement	All Materials	To be acknowledged on the same working day.									
Minimum Order Quantity	All Materials Non EXTRACT Products	500m ² per delivery. Otherwise, transportation charges of Rp 200,000.00 per trip will be imposed. Full Width and length as specified in sales quotation or product list.									
Order cancellation / Changes	All Materials	Non Stock Keeping Products orders cannot be changed or cancelled. Slit orders cannot be changed or cancelled.									
Blanket Orders	Stock Keeping Products	All goods to be shipped out and invoiced within one week from Customer Purchase Order date. Size and delivery date must be included in the Purchase Order, otherwise considered invalid.									
	Non Stock Keeping Products	All goods to be shipped out and invoiced within one month upon arrival of goods at local distribution centre.									
Core Inside Diameter	All Materials	77mm core, +/-0.15mm									
Roll Labels	All Materials	Outside of the rolls and inner core.									
Minimum Slit Widths	All Materials	60mm									
Roll Length Tolerance	All Materials	+/- 5%									
Slit Roll Width Tolerance	All Materials	+/- 1mm									
Splice Quantity Indication	All Materials	Printed on roll labels									
Minimum Distance of Splices	All Materials	100m									
Maximum Number of Splices	All Materials	<table border="1"> <thead> <tr> <th>LENGTH</th> <th>PAPER</th> <th>FILM</th> </tr> </thead> <tbody> <tr> <td><1000m</td> <td>1</td> <td>1</td> </tr> <tr> <td><2000m</td> <td>2</td> <td>2</td> </tr> </tbody> </table>	LENGTH	PAPER	FILM	<1000m	1	1	<2000m	2	2
		LENGTH	PAPER	FILM							
		<1000m	1	1							
<2000m	2	2									
Packaging	Standard packaging is used to ensure that your order arrives in good condition. Packaging varies depending on format (sheet or roll), size and quantity of materials to be shipped. Non-standard packaging is available on request, with the appropriate up-charges.										

"This Service Policy is current at the time of publication and is subject to change at the discretion of Avery Dennison".

CONDITIONS OF SALE

Payment

Payment is to be made in accordance with the agreed payment terms.

Validity of Quotation

30 days

Warranty

Information concerning Products is based upon tests believed to be reliable, but does not represent a guarantee of warranty. Products are provided on the basis that any Purchaser has independently determined the suitability of the Products for the Purchaser's purposes. The Company warrants the products to be free from defects in material and workmanship. Should any failure to conform to this warranty appear within one year of delivery (but not afterwards), upon notification thereof within seven (7) days of such appearance and substantiation that the Products have been stored and applied in accordance with the Company standards, the Company shall within a reasonable period correct such defects by providing a suitable replacement without charge at the Company's plant or at the location of the Products (at the Company's election) provided, however, if the Company in its sole discretion determines that replacement is not commercially practical, the Company may issue a credit in favor of the Purchaser in an amount not to exceed the purchase price actually paid for the Products. Any implied warranty of merchantability fitness for a particular purpose or other warranty of quality, whether express or implied by law, is hereby excluded to the extent permitted by law.

Limitation of Liability

In no event shall the Seller be liable for any incidental or consequential damages, including but not limited to loss of profit, loss of use or production or loss of capital. The remedies of the Purchaser set forth herein are exclusive and the total potential liability of the Seller with respect to any contract or anything done in connection therewith such as the performance or breach thereof, or from the manufacture, sale, delivery, resale, installation or use of any products whether arising out of contract, negligence, strict tort, or under any warranty, or otherwise, shall not exceed the purchase price of the products upon which liability is based.

Item Number	Item Description			Service Program	Length (m)				Width (mm)	MOQ	Remark
	Facestock	Adhesive	Liner		250	500	1000	2000			
PRIME PAPER											
AW0289P	Vellum Elite	S1010	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	Transitioned from AW0289
SW7053F	LW60 FSC	S2090	BG40Wh Imp	EXACT					EXACT	1roll x 2000m	
AW0320F	MC Elite FSC	S1005	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
AW0331AF	Fascoat 2 FSC	S1010	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
AW0332AF	Fascoat 2 FSC	S2090	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
SW7325AF	Fascoat 2 FSC	S2420	BG40Wh Imp	Stock					1525	1roll x 1525mm x 1000m	
SW7045AF	Fascoat 2 PB FSC	S2090	BG40Wh Imp	Stock					1000	1roll x 1000mm x 2000m	
AW0378F-N	Fascoat 2 FSC	S2025N	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	Transitioning to AW0416F, Dec 2018
AW0271	High Gloss Paper	S1010	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
AW0153	High Gloss Paper	S2090	BG40Wh Imp	Stock					1525	1roll x 1525mm x 1000m	
AW0380FN	High Gloss Paper	S2025N	BG40Wh	EXACT					EXACT	1roll x 2000m	
AW0401F.1000	Radiant Red	M3000	B100	Indent					1000	1roll x 1000mm x 2000m	
AW0402F.1000	Radiant Orange	M3000	B100	Indent					1000	1roll x 1000mm x 2000m	
AW0403F.1000	Radiant Green	M3000	B100	Indent					1000	1roll x 1000mm x 2000m	
AW0404F.1000	Radiant Yellow	M3000	B100	Indent					1000	1roll x 1000mm x 2000m	
AW0356	Matte Silver Foil	M3300	BG40Wh Imp	Indent					1060	1roll x 1060mm x 2000m	
AW0354	Matte Gold Foil	M3300	BG40Wh Imp	Indent					1060	1roll x 1060mm x 2000m	
RWP503	High Gloss Paper Rapid Roll	—	—	Stock					1010	1roll x 1010mm x 1000m	
RWP508F	MC Prime Coat Rapid Roll	—	—	Stock					1015	1roll x 1015mm x 1000m	Transitioning to RWP508AF, Jun 2018
SW7039F	Metallica FSC	S2090	BG40Wh Imp	Indent					1000	1roll x 1000mm x 2000m	
VARIABLE INFORMATION PRINTING											
NW0039AF	Direct Thermal Premium 3 FSC	S1010	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
NW0045FN	Direct Thermal 150RL FSC	S2045N	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
MW0066F	Transtherm Plus FSC	S1010	BG40Wh Imp	Stock					1525	1roll x 1525mm x 1000m	
MW0035F	Premium Transtherm 1C FSC	S2090	BG40Wh Imp	Indent					1525	1roll x 1525mm x 1000m	
MW0052F	Transtherm 2C FSC	S2090	BG40Wh Imp	Indent					1000	1roll x 1000mm x 1000m	
SW7304F	Baggage Tag 2 FSC	S2090	BG40Wh	Indent					1000	2roll x 1000mm x 2000m	
SW7005AF	Baggage Tag Elite FSC	S2025N	BG40Wh	Indent					1525	1roll x 1525mm x 2000m	
OW2350	Gloss Inkjet Paper	AP103	BG40Wh imp	Indent					1000	1roll x 1000mm x 1000m	
OZ2120	100µ Inkjet Synthetic Paper	AF101	BG40Wh Imp	Indent					1070	1roll x 1070mm x 1000m	
SPECIALTY PAPER											
AW0363P.1200	Vellum Elite	R450	BG40Wh	Indent					1200	1roll x 1200mm x 2000m	
AW0362P.1200	Fascoat Elite	R450	BG40Wh Imp	Indent					1200	1roll x 1200mm x 2000m	
PRIME FILM											
BW0062N	PPNg Top Trans	S692N	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
BW0237N	PPNg Top Trans	S692N	PET23	EXACT					EXACT	1roll x 2000m	
BW0230N	PPNg Top Trans	S692N	PET30	EXACT					EXACT	1roll x 2000m	
BW0266A	PP50 TC Clear	S692N	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
BW0227	PP50 Top White	S692N	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
BW0174	PPNg Top Pearlized White	S692N	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
BW0243	PP50 Top Silver	S692N	BG40Wh Imp	EXACT					EXACT	1roll x 2000m	
BW0272	PP TC Silver Elite	S692N	BG40Wh Imp	EXACT					Exact	1 roll x 2000m	
BW0250	Pearlux 80N	S692N	BG40Wh Imp	Indent					1000	1 roll x 1000mm x 2000m	
BW0226	PP30 Clear NTC	S692N	BG40Wh Imp	EXACT					EXACT	1roll x 2000m	
SY7025N	Overlaminating Matte PP	S6800	BG40Wh Imp	Stock					1525	1roll x 1525mm x 1000m	
BW0112N	Overlaminating Gloss PP	S6800	BG40Wh Imp	EXACT					EXACT	1roll x 1000m	
BW0183	Global Co-Ex™ Clear NTC	S692N	BG40Wh Imp	EXACT					EXACT	1roll x 2000m	
BW0184	Global Co-Ex™ White NTC	S692N	BG40Wh Imp	Stock					1525	1roll x 1525mm x 1000m	
BW0321	Global MDO Clear NTC	S692N	PET23	Indent					1525	1roll x 1525mm x 2000m	
BW0322	Global MDO White NTC	S692N	PET23	Stock					1525	1roll x 2000m	
BW0146	PE85 NTC Trans	S692N	BG40Wh Imp	EXACT					EXACT	1roll x 2000m	
BW0147	PE85 NTC White	S692N	BG40Wh Imp	EXACT					EXACT	1roll x 2000m	
BW0290 *	PE75 NTC Clear	S692N	BG33Wh Imp	Indent					1525	1roll x 1525mm x 1000m	Coming soon!
BW0291 *	PE75 NTC White	S692N	BG33Wh Imp	Indent					1525	1roll x 1525mm x 1000m	Coming soon!
BW0060	FasClear® 250	S692N	BG40Wh Imp	Indent					1000	1roll x 1000mm x 1000m	
BW9320	Bright Silver PE85	AF101	BG40Wh Imp	Indent					1000	1roll x 1000mm x 1000m	Transitioning to BW9320A, Dec 2018
BW0150	FasClear® 300	S692N	BG40Wh Imp	Indent					1000	1roll x 1000mm x 1000m	
BW0151	Primax® 300	S692N	BG40Wh Imp	Stock					1000	1roll x 1000mm x 1000m	

* Coming soon

Item Number	Item Description			Service Program	Length (m)				Width (mm)	MOQ	Remark
	Facestock	Adhesive	Liner		250	500	1000	2000			
SPECIALTY FILM											
SY7049.1200	PPNg Top Trans	R480	BG40Wh	Indent				•	1200	1 roll x 1200mm x 2000m	
BW7516	50u Clear BOPP	SR110	Polyc coated Imp	Indent				•	1070	1roll x 1070mm x 2000m	
SY7051N.1200	PPNg Top White	R480	BG40Wh Imp	Indent				•	1200	1 roll x 1200mm x 2000m	
SY7050N.1200	Synthetic Paper	R480	BG40Wh Imp	Indent				•	1200	1 roll x 1200mm x 2000m	
BW7517	Synthetic Paper 7 NTC	S8015W	BG50Wh Imp	Indent				•	1530	1roll x 1530mm x 2000m	
BW0273	Synthetic Paper TR75	S2045N	BG40Wh Imp	To Forecast				•	1525	1 roll x 1525mm x 1000m	
BW0278	Synthetic Paper TR75	C2075	BG40Wh Imp	To Forecast				•	1525	1 roll x 1525mm x 1000m	
DURABLE FILM											
BW0264	Synthetic Paper 65	S4700N	BG40Wh Imp	EXACT				• •	EXACT	1roll x 1000m	
BW0153	Synthetic Paper	S4700N	BG40Wh Imp	EXACT				• •	EXACT	1roll x 1000m	
MZ0102	2M White PET TC	S333	BG50Wh	Stock		•			1000	1 roll x 1000mm x 500m	
70353	2M White PET TC	R143NC	50#SCK	Indent		•			1372	1 roll x 1372mm x 500m	
81127	2M White PET TC	R143NC	1.5M PET	Indent		•			1372	1 roll x 1372mm x 500m	
MZ0104	2M Matte Ch PET TC	S333	BG50Wh	Stock		•			1000	1 roll x 1000mm x 500m	
74600	2M White Voidable PET	S727	50#SCK	Indent		•			1372	1 roll x 1372mm x 500m	
78194	2Mil White Void PET TC	S8015W	50#SCK	Indent		•			1372	1 roll x 1372mm x 500m	
74599	2M Silver Voidable PET	S727	50#SCK	Indent		•			1372	1 roll x 1372mm x 500m	
78195	2Mil Silver Void PET TC	S8015W	50#SCK	Indent		•			1372	1 roll x 1372mm x 500m	
MZ2000W	25um Matte White PI HTC	S8088S	BG50Wh	Indent		•			250	1 roll x 250mm x 500m	
MZ2001W	25um Gloss White PI HTC	S8088S	BG50Wh	Indent		•			250	1 roll x 250mm x 500m	
MZ2002W	50um Matte White PI HTC	S8088S	BG50Wh	Indent		•			250	1 roll x 250mm x 500m	
MZ2003W	50um Gloss White PI HTC	S8088S	BG50Wh	Indent		•			250	1 roll x 250mm x 500m	
MZ0098	50 micron Matte White Polyester TC	S333	BG50WHT	Indent		•			1070	1 roll x 1070mm x 500m	
MZ0212	2M WH PETC TC	S369	BG50Wh Imp	To Forecast	•	•			1000	1roll x 1000mm x 500m Q4'18 New addition	
MZ0363	50um White FR PET TCY	S8025	BG50Wh	Indent		•			1070	1 roll x 1070mm x 500m	
MZ0369A	125um White PET TC	TS8017	BG50Wh	Indent					267	1 roll x 267mm x 400m	
MZ0369	125um White PET TC	TS8017	30u PET	Indent					267	1 roll x 267mm x 400m	
75849	3 M Velvet Lexan	S730	1.5M PET	Indent		•			1372	1 roll x 1372mm x 500m	
75850	5 M Velvet Lexan	S730	1.5M PET	Indent		•			1372	1 roll x 1372mm x 500m	
AFU475	Fastyre N	TS79	BG50 Wh Imp	Indent		• •			1000	1roll x 1000mm x 1000m	
MZ0321	Polycarbonate	S333	30mic PET	Indent		•			1070	1 roll x 1070mm x 500m	
79325	1 Mil Clear UV PET	S3000	1M PET	Indent		•			1524	1 roll x 1524mm x 500m	
ADS1434	Tamperfas VNL EZ MX	Permanent	BG50Wh	Indent		•			1070	1 roll x 1070mm x 500m	
BW0270	3 Mil Synthetic Paper	S4700N	BG40Wh Imp	To Forecast		•			1525	1 roll x 1525mm x 1000m	
BW0277	3 Mil Synthetic Paper	S2060	BG40Wh Imp	EXACT		• •			1525	1 roll x 1525mm x 1000m	
SY5003N.1525	Barrier Foil 25 mic White PET TC	TS79	P140Wh	Indent				•	1525	1roll x 1525mm x 2000m	

* Coming soon



Select Solutions™ Mix & Match Product Guide

The versatile way to choose your label solutions

The Select Solutions Mix & Match Service leverages Avery Dennison's expertise in helping customers find the right labelling solutions for their specific application needs, including specialty and challenging label constructions.

Looking for a durable goods labelling solution? Find a facestock and adhesive combination you like but need it on a film liner? Avery Dennison's Select Solutions Mix & Match options can help you find the right construction – fast!

Mix & Match lets you choose from a set range of label constructions created to address your unique application and performance needs.

Select from foils films, metalised films, papers and more in combination with some of our best performing adhesives and liners.

Mix & Match gives you the benefit of a customised label solution with low minimum order quantities, rapid pricing and delivery you expect.

Mix & Match allows label converters to request a precise combination of adhesive, face-material and release liner. It opens up whole new opportunities to innovate and differentiate. As with all Avery Dennison products, extensive support comes as standard, for printers, converters, packers and end-users. A technical specialist can help to determine which existing or tailor made product is the optimal solution for any given application



Engineered Solutions



New
Ideas

New
Approaches

New
Products

New
Opportunities

‘Engineered Solutions’ is a service that helps you develop custom products that differentiate your business and grow your bottom line. Take advantage and connect with the Engineered Solutions team, featuring some of the label and packaging materials industry’s most experienced professionals. This team is dedicated to helping you be first to market with solutions meeting your clients’ needs.

Avery Dennison technical leaders play a crucial role in uncovering and explaining the latest innovation trends and broad market developments. They are component experts who help in the design and manufacturing of custom solutions for our customers’ unique challenges.

About Avery Dennison

Avery Dennison (NYSE: AVY) is a global materials science and manufacturing company specializing in the design and manufacture of a wide variety of labeling and functional materials. The company's products, which are used in nearly every major industry, include pressure-sensitive materials for labels and graphic applications; tapes and other bonding solutions for industrial, medical and retail applications; tags, labels and embellishments for apparel; and radio frequency identification (RFID) solutions serving retail apparel and other markets. Headquartered in Glendale, California, the company employs approximately 30,000 employees in more than 50 countries. Reported sales in 2017 were \$6.6 billion. Learn more at www.averydennison.com

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ASEAN 11/2018

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