## Quarter 2, 2019



# Product Services Guide Vietnam



label.sapssa.averydennison.com

## How to read the Product Services Guide

Welcome to the Quarter 2, 2019 Product Services Guide for Avery Dennison Label and Packaging Materials Vietnam. This guide is a single easy-to-read document that informs you about our product portfolios.

Identifies the particular liner used in the

The service program details how the

product is sold to the market.

<u>Item</u>	Facestock	Adhesive	<u>Liner</u>	<u>Service</u> Program	<u>Width</u> (mm)		Length (m)			MOQ	<u>Remark</u>
<b>Prime Fil</b>	n					500	1000	1500	2000		
BW7000 *	PP50 Clear	S692N	BG40Wh Imp	Indent	1525		•			1 roll x 1525mm x 1000m	* Coming Soon, Q2 2019
BW0251	Opalux 65N	S692N	BG40Wh Imp	EXACT			•	•		1 roll x 1000m	Transitioning to Opalux 55, Q3 2019

Liner

construction.

Service Program

#### Item

The item number identifies the product on your delivery documents and invoices.

#### Facestock

Identifies the facestock used in the construction.

#### Adhesive

Identifies the particular adhesive used in the construction.

#### Width / Length

This identifies the length and various widths of rolls available for order as part of this service program

#### Minimum Order Quantity (MOQ)

The Minimum Order Quantity is determined by multiplying width with length.

### **Service Programs**

#### Stock

Stock signifies the product is sold with the complete web width and the minimum length is either 500 meters or 1000 meters.

#### Fasson EXACT™

EXACT items are sold in any width with fixed lengths that vary for each program. For one-off or ongoing orders discuss with your Avery Dennison representative for acceptance into these service programs to ensure product availability.

#### Fasson Ready Width

Ready Width is a program that offers slit rolls in set widths and lengths.

#### To Forecast

Manufacture to a written forecast as agreed between the customer and Avery Dennison.

#### Indent

Avery Dennison is a global business – we can source constructions from around the world to meet your needs. Talk with your local Avery Dennison representative today to find an indent solution. Different MOQs and lead times apply.



## **Service Policy**

#### **Ordering Point**

All orders to be placed with Avery Dennison (Vietnam) Ltd. Customer Service Department by:

Phone: + 84 28 37655678

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Fax: + 84 28 37657934
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Email: advcustservice@ap.averydennison.com

#### **Delivery Service**

Product Type		Cut-off Time	Delivery					
	EXACT -	Before 4.00pm	Next Working Day					
i) Stock Keeping Products	EXACT -	After 4.00pm	After Next Working Day					
I) Stock Reeping Floducts	Non EXACT –	Before 10.00am	Same Working Day					
	NUT EXACT =	After 10.00am	Next Working Day					
ii) Non Stock Keeping Products	As per plan	nt delivery lead times	Indent items					
	Sheet Product	Before 4.00pm	Day After Next Working Day					

Requirement	Condition	Standard											
Purchase Order	All Materials	Duly approve	Duly approved order with product code, description, size, quantity and delivery schedule.										
Order Acknowledgement	All Materials	To be acknov	To be acknowledged on the same working day.										
Minimum Order Quantity	All Materials	500m <sup>2</sup> per delivery. Otherwise, transportation charges will be imposed.											
Order cancellation / Changes	All Materials		Non Stock Keeping Products orders cannot be changed or cancelled. Slit orders cannot be changed or cancelled.										
Indent Orders / Blanket Orders	All Materials	All goods to b	e shipped out	and invoiced wit	hin one month upon arrival of goods.								
Inner Core Diameter	All Materials	77mm core, -	⊦/-0.15mm										
Roll Labels	All Materials	Outside of the	Outside of the rolls and inner core										
Minimum Slit Widths	All Materials	60mm											
Roll Length Tolerance	All Materials	+/- 5%											
Slit Roll Width Tolerance	All Materials	+/- 1mm											
Splice Quantity Indication	All Materials	Printed on rol	l labels										
Maximum Number of Splices	All Materials	Length	Paper	<u>Film</u>									
		500m	1	1									
		1000m	2	1	-								
		1500m	2	2	-								
		2000m	2	2	-								
		3000m	2	2	-								
Packaging	depending or		or roll), size and	d quantity of mat	s in good condition. Packaging varies erials to be shipped. Non-standard packaging								

"This Service Policy is current at the time of publication and is subject to change at the discretion of Avery Dennison".

## **Conditions of Sale**

#### Payment

Payment is to be made in accordance with the agreed payment terms.

Validity of Quotation

30 Days

Warranty

Information concerning Products is based upon tests believed to be reliable, but does not represent a guarantee of warranty. Products are provided on the basis that any Purchaser has independently determined the suitability of the Products for the Purchaser's purposes. The Company warrants the products to be free from defects in material and workmanship. Should any failure to conform to this warranty appear within one year of delivery (but not afterwards), upon notification thereof within seven (7) days of such appearance and substantiation that the Products have been stored and applied in accordance with the Company standards, the Company shall within a reasonable period correct such defects by providing a suitable replacement without charge at the Company's plant or at the location of the Products (at the Company's election) provided, however, if the Company in its sole discretion determines that replacement is not commercially practical, the Company may issue a credit in favor of the Purchaser in an amount not to exceed the purchase price actually paid for the Products. Any implied warranty of merchantability fitness for a particular purpose or other warranty of quality, whether express or implied by law, is hereby excluded to the extent permitted by law.

#### Limitation of Liability

In no event shall the Seller be liable for any incidental or consequential damages, including but not limited to loss of profit, loss of use or production or loss of capital. The remedies of the Purchaser set forth herein are exclusive and the total potential liability of the Seller with respect to production or loss of capital. The remedies of the Purchaser set forth herein are exclusive and the total potential liability of the Seller with respect to any contract or anything done in connection therewith such as the performance or breach thereof, or from the manufacture, sale, delivery, resale, installation or use of any products whether arising out of contract, negligence, strict tort, or under any warranty, or otherwise, shall not exceed the purchase price of the products whether arising out of contract, negligence, strict tort, or under any warranty, or otherwise, shall not exceed for any products whether arising out of contract, negligence, strict tort, or under any warranty, or otherwise, shall not exceed the purchase price of the products upon which liability is based.

## Paper

<u>Item</u>	Facestock	Adhesive	Liner	<u>Service</u> Program	<u>Width</u> (mm)		Length (m)			MOQ Remark
Prime Pape	er					500	1000	2000	3000	
AW0289P	Vellum Elite	S1010	BG40Wh Imp	EXACT			•			1 roll x 1000m
SW7330P	Vellum Elite	S2090	BG40Wh Imp	Stock	1525		•			1 roll x 1525mm x 1000m
SW7053	LW60	S2090	BG40Wh Imp	Stock	1000		•	•		1 roll x 1000m x 2000m
AW0339F	Fascoat 2 FSC	S1010	BG40Wh	EXACT			•	•		1 roll x 1000m
AW0331F	Fascoat 2 FSC	S1010	BG40Wh Imp	EXACT			•	•		1 roll x 1000m
SW7329F	Fascoat 2 FSC	S1010	CCK80Wh Imp	Stock	1525		•	•		1 roll x 1525mm x 1000m
AW0332F	Fascoat 2 FSC	S2090	BG40Wh Imp	EXACT				•		1 roll x 2000m
SW7325F	Fascoat 2 FSC	S2420	BG40Wh Imp	EXACT			•	•		1 roll x 1000m
AW0416F	MC Primecoat GP FSC	S2025N	BG40Wh Imp	EXACT			•	•		1 roll x 1000m
AW0417F	MC Primecoat GP FSC	S2025N	BG40Wh	EXACT			•	•		1 roll x 1000m
AW0153	High Gloss Paper	S2090	BG40Wh Imp	EXACT	1525			•		1 roll x 1000m
AW0361N.1200	High Gloss Paper	R450	BG40Wh	Indent	1200		•	•		1 roll x 1200mm x 2000m
AW0326P	Vellum Elite	S2492	CCK80Wh	Stock	1525	•	•			1 roll x 1525mm x 500m
Specialty P	aper					500	1000	2000	3000	
AW0363P.1200	Vellum Elite	R450	BG40Wh	Indent	1200			•		1 roll x 1200mm x 2000m
F1008.1000	Super Vellum	ET9	BG40Whn	Indent	1000			•		1 roll x 1000mm x 2000m
F1208.1000	Vellum ET9 PET30	ET9	BG40Whn	Indent	1000			•		1 roll x 1000mm x 2000m
AW0362F.1200	Fascoat Elite FSC	R450	BG40Wh	Stock	1200		•	•		1 roll x 1200mm x 1000m
SW7038F	Fascoat 2 PB FSC	S2420	BG40Wh Imp	Stock	1000		•	•		1 roll x 1000mm x 1000m
AWS457	Semi Gloss Paper	S4900	P95Wh Imp	Indent	1530			•		1 roll x 1530mm x 2000m
AW1579	Lasercopy Jet	LP430	50#MF	Stock	1530		•	•		1 roll x 1530mm x 1000m
SW7039F	Metallica FSC	S2090	BG40Wh Imp	Indent	1000			•		1 roll x 1000mm x 2000m

\* Coming soon

## Variable Information Printing

<u>ltem</u>	Facestock	Adhesive	Liner	<u>Service</u> Program	<u>Width</u> (mm)		<u>Length (m)</u>			MOQ	<u>Remark</u>
						500	1000	2000	3000		
NW0033F	Direct Thermal Premium FSC	S1010	BG40Wh Imp	EXACT			•			1 roll x 1000m	
NW0050F	Direct Thermal 200WS FSC	S1010	BG40Wh Imp	EXACT			•			1 roll x 1000m	
NW0045F-N	Direct Thermal 150RL FSC	S2025N	BG40Wh Imp	EXACT			•			1 roll x 1000m	
MW0066F	Transtherm Plus FSC	S1010	BG40Wh Imp	EXACT			•			1 roll x 1000m	
MW0052F	Transtherm 2C FSC	S2090	BG40Wh Imp	EXACT			•			1 roll x 1000m	

## Film

ltem	Facestock	Adhesive	<u>Liner</u>	<u>Service</u> Program	<u>Width</u> (mm)		<u>Leng</u>	<u>th (m)</u>		MOQ	<u>Remark</u>
Prime Film						500	1000	2000	3000		
BW0062C	PPNg Top Trans	S692N	BG40Wh Imp	EXACT				•		1 roll x 2000m	
BW0237N	PPNg Top Trans	S692N	PET23	Stock	1525		•	•		1 roll x 1525mm x 1000m	
BW0227	PP50 Top White	S692N	BG40Wh Imp	EXACT				•		1 roll x 2000m	
BW0174	PPNg Top Pearlized White	S692N	BG40Wh Imp	EXACT				•		1 roll x 2000m	
BW0148	PPNg Top Silver	S692N	BG40Wh Imp	EXACT				•		1 roll x 2000m	
BW0272	PP TC Silver Elite	S692N	BG40Wh Imp	EXACT	1525			•		1 roll x 2000m	
BW7000 *	PP50 Clear	S692N	BG40Wh Imp	Indent	1525			•		1 roll x 1525mm x 2000m	* Coming Soon, Q2 2019
SY7025N	Overlaminating Matte PP	S6800	BG40Wh Imp	Stock	1525		•			1 roll x 1525mm x 1000m	
BW0112N	Overlaminating Gloss PP	S6800	BG40Wh Imp	Stock	1525	•	•			1 roll x 1525mm x 500m	
BW0326	Global MDO Clear NTC	S692N	BG40Wh Imp	Indent	1525			•		1 roll x 1525mm x 2000m	
BW0327	Global MDO White NTC	S692N	BG40Wh Imp	Indent	1525			•		1 roll x 1525mm x 2000m	
BW0321	Global MDO Clear NTC	S692N	PET23	Indent	1525			•		1 roll x 1525mm x 2000m	
BW0322	Global MDO White NTC	S692N	PET23	Indent	1525			•		1 roll x 1525mm x 2000m	
BW0184	Global Co-Ex™ White NTC	S692N	BG40Wh Imp	Stock	1525		•	•		1 roll x 1525mm x 1000m	
BW0064	PE85 Top White	S692N	BG40Wh Imp	EXACT			•	•		1 roll x 2000m	
BW0146	PE85 NTC Trans	S692N	BG40Wh Imp	EXACT				•		1 roll x 2000m	
BW0147	PE85 NTC White	S692N	BG40Wh Imp	EXACT				•		1 roll x 2000m	
BW0290 *	PE75 NTC Trans	S692N	BG40Wh Imp	Indent	1525			•		1 roll x 1525mm x 2000m	* Coming Soon, Q2 2019
BW0291 *	PE75 NTC White	S692N	BG40Wh Imp	Indent	1525			•		1 roll x 1525mm x 2000m	* Coming Soon, Q2 2019
BW0150	FasClear® 300	S692N	BG40Wh Imp	Stock	1000		•	•		1 roll x 1000mm x 1000m	

## Film

<u>ltem</u>	Facestock	Adhesive	Liner	<u>Service</u> Program	<u>Width</u> (mm)		<u>Leng</u>	<u>th (m)</u>		MOQ Remark
Specialty F	ilm					500	1000	2000	3000	
F50150.1000	Data PE80	CD303	BG40Wn	Indent	1000			•		1 roll x 1000mm x 2000m
BW9320	Bright Silver PE85 TC	AF101	BG40Wh Imp	To Forecast	1000			•		1 roll x 1000mm x 2000m
BW0250	Pearlux 80N	S692N	BG40Wh Imp	Indent	1000			•		1 roll x 1000mm x 2000m
BWS710	Pearl Paper	SR101	BG50Wh	Indent	1070			•		1 roll x 1070mm x 2000m
BW7510	50µ Clear BOPP TC	SR101	BG50Wh	Indent	1530			•		1 roll x 1530mm x 2000m
SY7049.1200	PPNg Top Trans	R480	BG40Wh	To Forecast	1200			•		1 roll x 1200mm x 2000m
SY7051N.1200	PPNg Top White	R480	BG40Wh imp	Stock	1200			•		1 roll x 1200mm x 2000m
SY7050N.1200	Synthetic Paper	R480	BG40Wh Imp	To Forecast	1200			•		1 roll x 1200mm x 2000m
BW7513	Synthesis Paper 6	SR101	BG50Wh	To Forecast	1530			•		1 roll x 1530mm x 2000m
SY7048.1200	Yupo	R480	BG40Wh	Indent	1200			•		1 roll x 1200mm x 2000m
9172.1000	Dataflex	CD303	K100	Indent	1000			•		1 roll x 1000mm x 2000m
F71588.1200	Polythermal	SR2	BG40Whn	Indent	1200			•		1 roll x 1200mm x 2000m
SY0037A	TransCode Clear II	S4905	BG50Wh	Indent	1530			•		1 roll x 1530mm x 2000m
SY0053A	TransCode Clear Plus	S4905	50# Brown SCK	Stock	1530		•	•		1 roll x 1530mm x 2000m
SY0038A	TransCode Clear Plus	S4905	P140Wh Imp	Stock	1530		•	•		1 roll x 1530mm x 1000m
SY0054A	TransCode Clear Plus	R115	50# Brown SCK	Stock	1530		•	•		1 roll x 1530mm x 1000m
SY0048A	TransCode Clear Plus	R115	P140Wh Imp	Stock	1530		•	•		1 roll x 1530mm x 2000m
SY0047A	TransCode White Plus	S4905	BG50Wh	Stock	1530		•	•		1 roll x 1530mm x 1000m
SY0039A	TransCode White Plus	S4905	P140Wh Imp	Stock	1530	•	•	•		1 roll x 1530mm x 500m
SY0046A	TransCode White Plus	R115	P140Wh Imp	Stock	1530	•	•	•		1 roll x 1530mm x 500m
BW0278 *	Synthetic Paper TR75	C2075	BG40Wh Imp	To Forecast	1525		•			1 roll x 1525mm x 1000m
SY7022	Synthetic Paper II	C7051	BG40Wh Imp	stock	1000		•	•		1 roll x 1000mm x 2000m

## Film

<u>Item</u>	Facestock	Adhesive	Liner	<u>Service</u> Program	<u>Width</u> (mm)		<u>Leng</u>	<u>th (m)</u>		MOQ	<u>Remark</u>
Durable F	ilm					500	1000	2000	3000		
BW0264	Synthetic Paper 65	S4700N	BG40Wh Imp	EXACT			•			1 roll x 1000m	
BW0153	Synthetic Paper	S4700N	BG40Wh Imp	EXACT			•			1 roll x 1000m	
MZ0111	1M Clear PET TC	S8020	PET30	Stock	1000		•			1 roll x 1000mm x 1000m	
MZ1081	1M Clear PET TTR	S8020	PET23	Stock	1065		•			1 roll x 1065mm x 500m	
MZ0085	1M Matte Ch PET TC3	S8005	BG40BI	Indent	1065			•		1 roll x 1065mm x 2000m	
MZ1067A	CLPET50TC	S8020	G80	To Forecast	1065			•		1 roll x 1065mm x 2000m	
MZ0102	2M White PET TC	S333	BG50Wh	Stock	1000	•	•	•		1 roll x 1000mm x 500m	
MZ0212	2M WH PETC TC	S369	BG50Wh Imp	To Forecast	1000	•	•			1 roll x 1000mm x 500m	
70353	2M White PET TC	R143NC	50#SCK	Indent	1372	•	•			1 roll x 1372mm x 500m	
81127	2M White PET TC	R143NC	1.5M PET	Indent	1372	•	•			1 roll x 1372mm x 500m	
MZ0104	2M Matte Ch PET TC	S333	BG50Wh	Stock	1000	•	•			1 roll x 1000mm x 500m	
MZ0084	2M Matte Ch PET TC3	S8005	GB	Indent	1065			•		1 roll x 1065mm x 2000m	
74600	2M White Voidable PET	S727	50#SCK	Indent	1372	•				1 roll x 1372mm x 500m	
78194	2Mil White Void PET TC	S8015W	50#SCK	Indent	1372	•	•			1 roll x 1372mm x 500m	
74599	2M Silver Voidable PET	S727	50#SCK	Indent	1372	•				1 roll x 1372mm x 500m	
78195	2Mil Silver Void PET TC	S8015	50#SCK	Indent	1372	•	•			1 roll x 1372mm x 500m	
MZ2000W	25um Matte White PI HTC	S8088S	BG50Wh	Indent	250					1 roll x 250mm x 250m	
MZ2001W	25um Gloss White PI HTC	S8088S	BG50Wh	Indent	250					1 roll x 250mm x 250m	
MZ2002W	50um Matte White PI HTC	S8088S	BG50Wh	Indent	250					1 roll x 250mm x 250m	
MZ2003W	50um Gloss White PI HTC	S8088S	BG50Wh	Indent	250					1 roll x 250mm x 250m	
MZ0098	50micron Matte WhitePolyester TC	S333	BG50WHT	To Forecast	1070		•	•		1 roll x 1070mm x 500m	
MZ0363	50um White FR PET TCY	S8025	BG50Wh	Indent	1070			•		1 roll x 1070mm x 500m	
MZ0369	125um White PET TC	TS8017	30u PET	Indent	267			•		1 roll x 267mm x 400m	
41100	Temperfas Vinyl	S730	50#SCK	Indent	1210	•				1 roll x 1210mm x 500m	
AGY343	PE HDTE	S700	BG45	Indent	1000		•			1 roll x 1000mm x 1000m	
BW0270	3 Mil Synthetic Paper	S4700N	BG40Wh Imp	EXACT			•			1 roll x 1000m	
BW0277	3 Mil Synthetic Paper	S2060	BG40Wh Imp	To Forecast	1525		•			1 roll x 1525mm x 1000m	

## Select Solutions<sup>™</sup> Mix & Match<sup>™</sup> Product Guide



## The versatile way to choose your label solutions

Looking for a durable goods labelling solution? Find a facestock and adhesive combination you like but need it on a film liner? Avery Dennison's Select Solutions Mix & Match options can help you find the right construction – fast! Mix & Match lets you choose from a set range of label constructions created to address your unique application and performance needs.

Select from foil films, metalised films, papers and more in combination with some of our best performing adhesives and liners.

Mix & Match gives you the benefit of a customised label solution with low minimum order quantities, rapid pricing and delivery you expect.

The Select Solutions Mix & Match Service leverages Avery Dennison's expertise in helping customers find the right labelling solutions for their specific application needs, including specialty and challenging label constructions.

Mix & Match allows label converters to request a precise combination of adhesive, facematerial and release liner. It opens up whole new opportunities to innovate and differentiate.

As with all Avery Dennison products, extensive support comes as standard, for printers, converters, packers and end-users.

A technical specialist can help to determine which existing or tailor made product is the optimal solution for any given application.

## Engineered Solutions



'Engineered Solutions' is a service that helps you develop custom products that differentiate your business and grow your bottom line. Take advantage and connect with the Engineered Solutions team, featuring some of the label and packaging materials industry's most experienced professionals. This team is dedicated to helping you be first to market with solutions meeting your clients' needs.

Avery Dennison technical leaders play a crucial role in uncovering and explaining the latest innovation trends and broad market developments. They are component experts who help in the design and manufacturing of custom solutions for our customers' unique challenges.

New Ideas New Approaches New Products New Opportunities

#### Avery Dennison (Vietnam) Ltd.

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Label and Packaging Materials

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